

National Institute of Technology Tiruchirappalli

Department of Management Studies 2018 - 2020



About NITT

Recognized as an Institute of National Importance (INI) by the Government of India, NITT is currently ranked No.1 among the 31 NITs and ranked in the Top 10 Engineering institutes by the National Institutional Ranking Framework (NIRF) 2019.

About DoMS

Founded in 1978, the Department of Management Studies (DoMS), NITT is among the oldest B-Schools in India. DoMS NITT is ranked #17 among the 555 participating institutes by the National Institutional Ranking Framework (NIRF) 2019.

Student Demographics

UG Background

Business Administration 2.5% **Arts & Science 16%**





2 to 3 yrs 10.5%



Experience







Freshers 58%

Verticals

- Banking & Financial Services 5%
- Ecommerce & Retail 12.5%
- Engineering & Construction 7.5%
- Hospitality & Healthcare 5%
- IT Services and IT Consulting 40%
- Logistics 8%
- Manufacturing 10%
- Media & Telecommunication 12%

Curriculum

Vertical Specializations

Financial	Advanced Corporate Finance	Financial Institution & Services	International Finance	Treasury Management	Investment Security Analysis and Portfolio Management
Management	Financial Derivatives	Investment Banking	Personal Finance	Behavioural Finance	Strategic Cost Accounting & Management Control

Marketing Management	Marketing Metrics	Advertising Management	Sales Management	Customer
	Neuro Marketing	Consumer Behaviour	International Marketing	Relationship Management
	Services Marketing	Retail Management	Strategic Brand Management	Digital Marketing
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Technology &	Materials Management	Innovation and R & D Management	Production Planning & Control	Manufacturing Strategy	Technology Management
Operations Management	Advanced Operations Research	Logistics Management	Technology Forecasting	Services Operation Management	Lean Manufacturing

	Research				
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Human Resources	Counseling in the Workplace	Training and Development	Industrial Relations & Labour Laws	Personal Growth Programme	Strategic Human
Management	Talent Management	Change Management	International Human Resource Management	Compensation & Benefits	Resource Development

Horizontal Specializations

Business Analytics							
Basic Data Analytics	Financial Risk Analytics	Big Data Analytics & Data Science					
Advanced Data Analytics	HR Analytics	Supply Chain Analytics					
Data Mining Techniques	Digital Analytics	Machine Learning Techniques					
Advanced Machine Learning	Analytics for Strategic Market	Analytics for Strategic Market					
Techniqes	Planning	Implementation					

	Business & IT Consulting									
/	Introduction to IT Consu			iness & ITC in anufacturing		Systems Analysis 8 and CASE	_		are Project agement	
	Business & ITC in Marketing and Retail		Software C	ualit	ry Management		Business & ITO king & Financ			

Full Time Faculty

Faculty Name	Specialization	
Dr. P. Sridevi (Head)	Information Systems	
Prof. (HAG) G. Kannabiran	Information Systems	
Prof. (HAG) M. Punniyamoorthy	Operations & Analytics	
Prof. N. Thamaraiselvan	Marketing	
Dr. B. Senthil Arasu	Finance	
Prof. V. J. Sivakumar	Marketing	
Dr. G. Muruganantham	Marketing	
Dr. V. Lavanya	Human Resources	
Dr. S. Nivethitha	Human Resources	

Part Time Faculty

Faculty Name	Specialization	
Dr. R. Thiyagarajan	Human Resources and Soft Skills	
Dr. Shilpa Gopal	Finance and Marketing	
Dr. B. Boopalan	Human Resources	
Dr. J. Daniel Inbaraj	Marketing	
Dr. S. Palaniappan	Finance	
Dr. J. Sivasubramanian	Human Resources and General Management	
Dr. P. Sundara Bala Murugan	Finance	

Achievements: 2018-2020 batch

- ❖ Overall Champions in Tarang'18, Flagship Management Fest of NIT Calicut
- ❖ Winners SkillCity at Xavier Institute of Management, Bhubaneswar (XIMB)
- ❖ Winners Know Your Customer (Finance), Intaglio at IIM Calcutta
- ❖ Winners Contravert, Samanvay'18 at DoMS IIT Madras
- ❖ Winners Buzzer (Marketing), Samanvay'18 at DoMS IIT Madras
- Winner and Honorary Mention for Business Idea at Google StartUp Weekend 2018
- ❖ First Runners up Brandwars, Shaastra'19 IIT Madras
- ❖ Honorary Mention at Public Policy Summit IIM Bangalore

Glimpse of Guest Lectures (2018-2019)

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	Lectures (2010 Ze		
Name	Title	Topic	
Dr. K. Ganesh	Global Head, SCM Center of Competence, McKinsey	Production and Operations Management	
P. Suresh Kumar	Regional Head, Grovalue Group	Commodities Trading - An Overview	
Khannan Sankaran	CEO, SaaSPack	Growing Importance of CRM in the World of Business	
Gaurav Sangtani	Vice President, Goldman Sachs	Blockchain Technology and Finance	
M. Manikandan	Head - India Supplier Quality, Rolls-Royce	Quality and Zero Defects	
Saswadan Ranjit	Regional Sales Manager, Sony India	Marketing and Sales Techniques	
Aarti C Rajaratnam	Social Activist	Critical Thinking	
Padma Priya	Director, Grant Thornton India	Urban Infrastructure and Smart Cities	
S. Rajesh	Associate Vice President, HDFC Mutual Funds	Marketing Strategies for Financial Products	
K T Thomas	Director, Cognizant	Service Marketing & Experience Economy	
Dr. Raja Shekar Bellamkonda	Dean, SoMS, University of Hyderabad	Statistics and its Applications	
Sanjai K	VP, SAP	Technology & Career Building	

Management Conclaves

Management Conclaves conducted during 2018 - 2019

INACON'18 (INdustry Academia CONnect) - Dec 1 & 2, 2018 _____

Guest Speaker	Title	Topic	
Satish Rajarathnam	Global Human Resource Business Partner, Banking and Financial Services, Cognizant	Trends in Global Economies and their Impact on Indian Economy and Employment Prospects	
Pritam Dutta	Head of Global Data Strategy, IT & Digital Transformation, Unilever	Digital Transformation in an Enterprise	
Neel Pandya	Head of Media, L'Oréal	Conventional and Digital Advertising	
Visukumar Gopal	Director – Business Excellence at Atos Syntel	Business Excellence using Business Analytics	
A. Annapurna	Director HR, Inspirage		
Satyarth Priyedarshi	Head of Product Marketing, JioChat	Panel discussion on 'Internationa Competitiveness of Firms in India	
Sovan Panda	CEO & Founder, Mangosteen Holdings		
G. Laxminarayanan	Senior Manager, Deloitte India		
S.A.W. Bukhari	Retd. Deputy General Manager, BHEL	Total Quality Management	

PRABANDHAN'19 on Management 4.0 - Mar 29 & 30, 2019

Guest Speaker	Title	Topic		
Prasad Sawant	Technology Leader & Agile Coach, ANZ	Agility for Industry 4.0		
Mohan Babu	DGM- Marketing, Khazana Jewellary	6G Marketing		
Govindasamy Devaraj	VP - Trade Servvices, Standard Chartered Global Business Services	Management 4.0 - Change to Transformation- Banking Industry		
Dhruv Talwar	Head, Brand Strategy, Godrej Properties	Humanising Brands & Branding Humans		
Ravin Andrew Carr	CEO, GBS India			
Ankoor Dasguupta	VP Brand Solutions & Marketing, Shero	Panel Discussion on 'How does Management change in Digital		
Vassundara Nattes	National Business Head, WizardTechSolutions Inc.	Era?'		
Mahalakshmi Vivekanandan	Principal Product Manager, Oracle			

Top Recruiters Technology





































Manufacturing & Automobiles





































Banking & Finance





































Consulting & Services

























Retail & Healthcare















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